



FEMA

W-04034

July 14, 2004

MEMORANDUM FOR: Write Your Own (WYO) Principal Coordinators and  
NFIP Servicing Agent

FROM: WYO Clearinghouse

SUBJECT: Maryland Post-Flood Workshop

The NFIP Bureau & Statistical Agent will be conducting an accelerated post-flood workshop for insurance agents on Wednesday, July 21, 2004, from 9:00 a.m. to 1:00 p.m. at the NFIP Bureau headquarters in Lanham, MD.

There is no charge for this workshop, and insurance agents will be eligible for four continuing education credits. However, seating is limited and registrations will be accepted on a first-come, first-served basis.

Attached is a copy of the registration form, in pdf format, for your use in encouraging your agents to attend this workshop, particularly in light of the recent flooding events in Harford and Cecil Counties, Maryland.

If you have any questions or need additional information, please contact your Program Coordinator.

Attachment

cc: Vendors, IBHS, FIPNC, WYO Marketing Committee, Government Technical Representative

Suggested Routing: Claims, Marketing, Underwriting

## Date and Location

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### Where

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**Computer Sciences Corporation  
National Flood Insurance Program  
Auditorium  
7700 Hubble Drive  
Lanham, MD 20706**

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### When

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**Wednesday, July 21, 2004**

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## Insurance Agent Continuing Education Credit

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**This seminar is approved for 4 credit  
hours.**

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## Registration & Agenda

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**Free Seminar -(4 CE hrs):**

**Registration 8:30 am – 9:00 am**

**Seminar 9:00 am – 1:00 pm**

## Putting it into Perspective...

Do you know how many of your clients were protected by flood insurance this past year? How many of them suffered uninsured flood losses? And how many will not be insured this year?

Are you uncertain of the rules and regulations concerning flood insurance? Unsure of exactly how to write a policy? Are you aware of your E&O exposure, if you don't? Do you know where to go for all the information needed?

No matter whether you are a NFIP novice or an experienced writer of flood insurance, this seminar will provide you with a beneficial understanding of how to effectively interact with the National Flood Insurance Program and its products.

All agency and company personnel are urged to attend.

## What's new for you to learn:

- Lessons learned from Hurricane Isabel
- How to protect your clients and yourself
- Program Changes Effective 5/1/04

...and much, much more

## Benefits

### *You will receive:*

- Practical and simplified technical and marketing know-how.
- Explanations of NFIP terms, rules, and forms.
- Instructions for ordering maps, policy supplies, and brochures.
- Tips to maximize your customer's flood protection.
- Tips for protecting your E & O exposure using a simple red sticker.
- Practice with hands-on rating that will be useful long after the workshop.

## Unable to attend a seminar?

If representative of your company or institution are unable to attend the seminars listed, the NFIP offers to arrange a sponsored seminar at your location for groups of 25 or more. For more information please call Richard Sobota at 856-489-4003.

## Cancellation Policy

If the seminar is cancelled, the NFIP will notify you before the workshop. If you are unable to attend please notify us as soon as possible.

# Registration Form

## NFIP Seminar

(Copy this form as many times as needed)

**Please Print**

\_\_\_\_\_  
Name

\_\_\_\_\_  
Agency or Company

\_\_\_\_\_  
Address

\_\_\_\_\_  
City

\_\_\_\_\_  
State

\_\_\_\_\_  
Zip

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
Fax Number

\_\_\_\_\_  
E-Mail Address

### **How to Register:**

There is no cost to attend this workshop. Just fill out the Registration Form. If more than one person in your institution wants to attend, fill out a photocopy of the form for each of them.

Mail completed registration form to:

NFIP  
7700 Hubble Drive, Room N111  
Lanham, MD 20706

or

Fax completed registration form to:

301-918-1471

National Flood Insurance Program  
Bureau & Statistical Agent  
7700 Hubble Drive  
Lanham, MD 20706



# FEMA

## National Flood Insurance Program

Presents

*Region III  
July 21, 2004  
Free Workshop for  
Maryland Agents*

Approved for 4 hours of Continuing Education Credits

First Class  
US Postage  
PAID  
Hanover, MD  
Permit No. 8